MEDICAL, ACCIDENT, CRITICAL ILLNESS COMBINATION PLAN (MACI)

Male 42 10K Accident & Critical Illness Benefit

EXAMPLE 1 MAJOR MEDICAL PLAN ONLY \$25 CO-PAY

Deductible \$1000 Office Visit (co-pay) \$ 25.00

Premium \$271.00

Total \$271.00

EXAMPLE 2
MAJOR MEDICAL PLAN
WITH MACI COMBO
HIGH DEDUCTIBLE
\$25 CO-PAY

Deductible \$5000 Office Visit (co-pay) \$ 25

Premium \$160.00 Accident Plan \$34.00 Critical Illness \$17.12

Total \$211.12

EXAMPLE 3
MAJOR MEDICAL PLAN
WITH MACI COMBO
HIGH DEDUCTIBLE
NO CO-PAY

Deductible \$5000 Office Visit (No Co-Pay)

Premium \$97.00 Accident Plan \$34.00 Critical Illness \$17.12

Total \$14<u>8.12</u>

TOTAL MONTHLY SAVINGS WITH MACI EXAMPLE 2: \$59.88 TOTAL MONTHLY SAVINGS WITH MACI EXAMPLE 3: \$122.88

Combining an Accident and Critical Illness policy with a higher deductible Major Medical policy, allows you to have a combined benefit plan that will greatly reduce your total medical insurance premium. In the event of an accident or critical illness, both the Accident and Critical Illness policies can be used to pay your higher deductible on your Major Medical plan. The Critical Illness plan may also provide funds to cover any additional out of pocket expenses or lost income that may occur due to a serious illness.

COMMISSIONS USING EXAMPLES ABOVE

Assuming 15% 1st Year commission on Major Medical plans
BASED ON ANNUAL PAYOUT

EXAMPLE 1	
Medical	\$ 487.80
Total	\$487.80

EXAMPLE 2		
\$	288.00	
\$	121.80	
\$	184.89	
	\$ \$	

EXAMPLE 3				
Medical	\$	174.60		
Accident	\$	121.80		
Critical Illness	\$	184.89		
Total	9	\$481.29		